



# Blue Sky Annual Investor Day 2015

## Information Booklet

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# Event Agendas

## Annual Investor Day

Thursday, 3 December

'The Great Hall' Brisbane Exhibition and Convention Centre

Corner of Merivale & Glenelg Street, South Bank 4101

### Agenda

|         |  |
|---------|--|
| 7.30am  | Coffee Kick Start and breakfast                    |
| 8.30am  | Presentations                                      |
| 8.50am  | Rawi Abdelal – 'The State of the World'            |
| 10.05am | Gerard Minack – 'Back To Which Normal'             |
| 10.35am | Coffee Break                                       |
| 11.05am | Chloe McCardel – 'English Channel experience'      |
| 11.20am | Mark Sowerby – 'BLA, Investment themes'            |
| 11.40am | Kevin Hoo – 'New York property'                    |
| 11.55am | Josh Lerner – 'Private Equity and Venture Capital' |
| 1.00pm  | Blue Sky Showcase including lunch and refreshments |
| 5.00pm  | Exhibition close                                   |

For catering purposes please confirm your attendance by visiting [blueskyfunds.com.au/investorday2015/](https://blueskyfunds.com.au/investorday2015/) or scan the following QR code:



# Key Luminaries



## Professor Rawi Abdelal

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Professor of International Management at Harvard Business School, renowned commentator on the international political economy.

Rawi Abdelal is the Herbert F. Johnson Professor of International Management at Harvard Business School and the Director of Harvard's Davis Centre for Russian and Eurasian Studies. His primary expertise is international political economy, and his research focuses on the politics of globalization and the political economy of Eurasia.

Professor Abdelal's first book, *National Purpose in the World Economy*, won the 2002 Shulman Prize as the outstanding book on the international relations of eastern Europe and the former Soviet Union. Abdelal's second book, *Capital Rules*, explains the evolution of the social norms and legal rules of the international financial system. Abdelal has also edited or co-edited three books: *The Rules of Globalization*, a collection of Harvard Business School cases on international business; *Measuring Identity*; and *Constructing the International Economy*. Abdelal is currently at work on *The Profits of Power*, a book that explores the geopolitics of energy in Europe and Eurasia.

In 1999 Abdelal earned a Ph.D. in Government from Cornell University, where he had received an M.A. in 1997. At Cornell Abdelal's dissertation won the Kahin Prize in International Relations and the Esman Prize. He was a President's Scholar at the Georgia Institute of Technology, where he received a B.S. with highest honours in Economics in 1993. Recent honours include Harvard Business School's Greenhill Award, Apgar Award for innovation in teaching, and Williams Award for excellence in teaching, as well as, on several occasions, the Student Association's Faculty Award for outstanding teaching.

# Key Luminaries



## Professor Josh Lerner

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Professor of Investment Banking at Harvard Business School, recently named one of the 100 most influential people in private equity.

Josh Lerner is the Head of the Entrepreneurial Management Unit and the Jacob H. Schiff Professor of Investment Banking at Harvard Business School. He graduated from Yale College with a special divisional major that combined physics with the history of technology. He worked for several years on issues concerning technological innovation and public policy at the Brookings Institution, for a public-private task force in Chicago, and on Capitol Hill. He then earned a Ph.D. from Harvard's Economics Department.

Much of his research focuses on venture capital and private equity organizations. (This research is collected in three books, *The Venture Capital Cycle*, *The Money of Invention*, and *Boulevard of Broken Dreams*.) He also examines policies on innovation and how they impact firm strategies. (That research is discussed in the books *Innovation and Its Discontents*, *The Comingled Code*, and *The Architecture of Innovation*.) He co-directs the National Bureau of Economic Research's Productivity, Innovation, and Entrepreneurship Program and serves as co-editor of their publication, *Innovation Policy and the Economy*. He founded and runs the Private Capital Research Institute, a nonprofit devoted to encouraging access to data and research about venture capital and private equity, and serves as vice-chair of the World Economic Forum's Global Agenda Council on the Future of Investing.

In the 1993-1994 academic year, he introduced an elective course for second-year MBAs. Over the past two decades, "Venture Capital and Private Equity" has consistently been one of the largest elective courses at Harvard Business School. (The course materials are collected in *Venture Capital and Private Equity: A Casebook*, now in its fifth edition, and the textbook *Venture Capital, Private Equity, and the Financing of Entrepreneurship*.) He also established and teaches doctoral courses on entrepreneurship, teaches in the Owners-Presidents-Managers Program, and leads executive courses on private equity.

Among other recognitions, he is the winner of the Swedish government's Global Entrepreneurship Research Award. He has recently been named one of the 100 most influential people in private equity by *Private Equity International* magazine and one of the ten most influential academics in the institutional investing world by Asset International's *Chief Investment Officer* magazine.

# Key Luminaries



## Gerard Minack

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Founder of Minack Advisors, provider of research on financial markets for institutional investors, hedge funds and sovereign wealth funds around the world.

Gerard Minack has been analysing, forecasting and advising on financial markets since 1987. His focus is the fundamental factors that usually drive investment performance: valuation, currency, monetary policy and the economic cycle.

Gerard retired from Morgan Stanley in May 2013. He had been the global cross-asset strategist, and before that Morgan Stanley's global developed market equity strategist. Earlier in his career Gerard worked at ABN AMRO and BZW both investment banks; Syntec Economic Services, an independent research provider; and in government.

Gerard started Minack Advisors in 2013. It provides fundamentally-based research on financial markets.

# Key Luminaries



## Chloë McCardel

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World Record Holder, first Australian to complete a non-stop English Channel triple crossing, longest solo unassisted marathon swim.

On October 22nd 2014 Chloë completed an unprecedented swim from South Eleuthera Island to Nassau, Bahamas – 124.4 kilometres in 41 hours, 21 minutes. This set a new World Record for the longest unassisted ocean swim. The swim was officially ratified by the Marathon Swimming Federation (MSF). She also won the 2014 MSF 'Solo Swim of the Year' (Female) for this World Record swim.

Chloë's passion is the English Channel! She has recently returned from the UK after completing, on August 9th, the first solo triple crossing of the English Channel in 25 years, the 4th person in history, and the 1st by an Australian. In total, she has swum 13x solo crossings (34km per crossing), including 6x singles, 2x doubles and the triple. Along the way she has collected 6 awards from the Channel Swimming Association.

Chloë loves coaching swimmers to swim the English Channel! In 2014 she coached 3x Relays to swim the English Channel (11 swimmers) and in 2015 she coached 7x Relays and 2x Solos (42 swimmers). In 2015, 2x of those Relays were from the Victorian school Geelong Grammar and 2x Relays were from a San Diego school in the US.

Social Entrepreneurship is very important to Chloë. In 2014 she donated her time, over a year, to coach 2x relays to swim the English Channel which included crewing for one of the team during their channel crossing. These swimmers raised over \$125 000 for their Cancer Charity – Swim Across America. This initiative will run again in 2016 and biennially thereafter. In July 2015 she also coached and crewed one of the 2014 English Channel relay fundraisers, Grant Wentworth, to swim between Cape Cod and Nantucket (USA) and in doing so, he also raised \$150 000 for Swim Across America.

Chloë uses her marathon swims and coaching as a vehicle to inspire others. Personally, she shares her inspiring journey to student and corporate audiences in Australia and worldwide. Via the media, Chloë has translated her messages to global audiences across all the major Australian TV networks and international media outlets such as BBC, CNN, CBS, Discovery Channel, Associated Press and Reuters – reaching a peak of 30 Million Google hits in 2013.

# Key Luminaries



## Kevin Hoo

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Founder and Managing Director of  
Cove Property Group LLC.

Kevin Hoo has over 13 years of experience in the real estate industry, most recently as Managing Director at Savanna, a New York City based owner and operator of commercial real estate. At Savanna, Mr. Hoo was responsible for sourcing and executing acquisition and development opportunities, as well as overseeing asset and project management of those assets. In those roles, Mr. Hoo executed over \$1.6bn worth of transactions, invested over \$350 million of discretionary fund equity capital and originated or refinanced nearly \$500mm worth of project debt. Additionally, Mr. Hoo oversaw over \$200 million of redevelopment and leasing capital projects and negotiated over 1 million SF of leases over 87 separate transactions including global corporations such as Twitter Inc., Houghton Mifflin, AFLAC Investments, the Avenues school and Room & Board.

Prior to Savanna, Mr. Hoo was a Director at Tishman Speyer Properties, one of the preeminent real estate companies in the world. Based in New York City, Mr. Hoo began in the Emerging Markets group (focused on China and India), initially managing acquisition and development opportunities and subsequently adding oversight of design and construction elements to that role. Mr. Hoo later transitioned into the New York Acquisitions and Development group and finally the Commercial Leasing and Sales group, with a specific focus on Rockefeller Center and 200 Park Avenue.

Prior to Tishman Speyer, Mr. Hoo was an Associate Director in the Real Estate Investment Banking Group at UBS AG in Sydney, Australia, where he was responsible for M&A and capital market transactions for REIT clients.

Mr. Hoo is a Vice Chairman of the board of the Lower Manhattan Cultural Council and sits on the junior real estate advisory board of the Kellogg School of Management.

Mr. Hoo holds an MBA from the Kellogg School of Management at Northwestern University and a Bachelor of Commerce (with honors) and Bachelor of Law (with honors) from the University of Queensland, St. Lucia, Australia.

# Key Luminaries



## Mark Sowerby

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Founder and Managing Director of  
Blue Sky Alternative Investments Limited.

Mark Sowerby is the Founder and Managing Director of Blue Sky Alternative Investments Limited, an ASX listed (ASX:BLA) alternative asset manager investing across private equity, venture capital, private real estate, water, infrastructure, hedge funds and agriculture.

Established in 2006, Blue Sky has invested expansion and venture capital in more than 25 Australian companies, pioneered investment in Australia's water rights markets, and launched the world's first listed diversified alternatives fund (ASX:BAF). With more than \$1.35 billion in assets under management, Blue Sky has delivered net investment returns to investors in excess of 15% per annum compounding since inception.

In 2015 Blue Sky was admitted to the All Ordinaries Index as one of Australia's top 500 listed companies with a market capitalisation in excess of \$250 million and 80 people across offices in Brisbane, Sydney, Melbourne, Adelaide and New York.

Mark is originally from Warren in western NSW, studying agricultural science at the University of Queensland before completing a Graduate Diploma of Applied Finance and Investment through the Securities Institute of Australia and a Masters of Business Administration (UQ).

In 2015 Mark received the University of Queensland Vice-Chancellor's Alumni Excellence Award, was recognised as Ernst and Young Entrepreneur of the Year for Queensland (listed), and completed a successful crossing of the English Channel. He is married to Heidi and has two boys, Lachlan and Patrick.

# Blue Sky Exhibitors

## Blue Sky Private Real Estate

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Blue Sky Private Real Estate ('BSPRE') invests private capital in the unlisted Australian property sector, and has been active since 2006.

BSPRE is an active manager, controlling and operating the assets it develops or owns. The investment team are focused on appropriate levels of risk / reward and will shift focus in accordance with their view on the economic and property cycles.

BSPRE has delivered an internal rate of return (IRR) of 15.2% per annum net of fees to investors since inception in 2006.

BSPRE is currently focused on the development and/or management of property assets in the residential, commercial and income-generating real estate property sectors (such as purpose-built student accommodation).

## Blue Sky Residential Asset Managers

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Blue Sky Residential Asset Managers operates the management rights division of Blue Sky Alternative Investments. Funds managed by Blue Sky Residential Asset Managers have acquired the management rights in respect of a number of apartment complexes. These apartment complexes are managed by Blue Sky employees.

Blue Sky Residential Asset Managers seeks management rights business opportunities in high growth areas which have a strong occupancy rate. The rights are typically combined with an apartment and the right to use the office/front-of-house lot within the complex and/or any rights to use common property.

## Blue Sky Student Accommodation

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Purpose Built Student Accommodation (PBSA) is emerging as a highly attractive investment class in Australia, underpinned by a very large education market and a chronic shortage of supply. BSPRE is building a portfolio of premium PBSA facilities in inner-city locations, very close to well renowned universities, and targeting returns of at least 15% p.a. IRR.

# Blue Sky Exhibitors

## Blue Sky Real Assets

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Blue Sky Water Partners is the Real Assets division for Blue Sky Alternative Investments Limited.

The team is focused on investments in:

1. Water Entitlements
2. Water and Agri Infrastructure
3. Expansion capital for Agribusiness

We see value in the critical assets underpinning the Australian agricultural sector – real assets offering real, efficient and effective diversification. With over 90 years combined experience in water markets, water infrastructure, agribusiness, commodity trading, environmental regulation and funds management our advantage is our collective experience and innovative approach to the agricultural investment sector.

The team manages an Australian water entitlements investment fund, the Blue Sky Water Fund, which was established in September 2012. The team also manages the Water Utilities Australia Fund established in 2012, which focuses on water infrastructure. Additionally, the Blue Sky Agriculture Fund was established in June 2014 utilising a private equity approach to agribusiness.

## Blue Sky Hedge Funds

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The Blue Sky Hedge Fund business is focused on providing investors with the means to diversify the risk of their portfolios away from equity markets and offering protection during times of volatility and correction.

Equity market investments make up the bulk of a typical Australian investor's portfolio which, while profitable as a rule over the long term, can be prone to sharp and sustained periods of weakness.

As seen during the Global Financial Crisis in 2008, the Greek / Euro crises in 2011 and many other events in the past, when equity markets enter correction mode a lack of diversification across a portfolio can lead to devastating results for investors.

Blue Sky Hedge Funds offers investors a range of options designed to help diversify and protect their portfolios during these times. With an eight year track record Blue Sky's hedge fund products have delivered returns in excess of 12% p.a. which includes strong positive performance during periods of stock market weakness in 2008, 2011 and more recently this year.

# Blue Sky Portfolio Company Exhibitors

## Blue Sky Private Equity and Venture Capital Portfolio Companies

### Alcidion

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Founded in 2000 by its two existing owners, Alcidion is an Adelaide-based software company that has developed a range of clinical risk management and decision support software platforms to clients in the healthcare sector. Alcidion primarily provides software to hospitals but also services medical device suppliers, private health insurers and community services providers.

### Balance Carbon

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Balance Carbon is an Australian based specialist carbon, energy and broader sustainability management and consulting company. They assist organisations in meeting compliance obligations, bolstering image and broadly transitioning into the new low carbon economy in a way which builds business value.

### Beach Burrito Company

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Beach Burrito Company is a rapidly growing chain of Mexican restaurants operating in the "fast-casual" dining space. In 2006 BSPE provided seed funding to Beach Burrito Company to enable the chain to open its first restaurant in Bondi. BSPE provided a follow-on investment in December 2012 to enable the chain to rapidly increase their store footprint, with the view to growing from twelve restaurants today to a chain of 25 restaurants within five years.

### Conventus Orthopaedics

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Conventus is a Minneapolis based medical device company that has developed an innovative, minimally invasive platform device for bone fracture repair. The device has US (FDA) and European (CE Mark) marketing approval. In 2013, Blue Sky syndicated with US venture capital funds Sightline and Spray Venture Partners to collectively invest USD\$12 million.

# Blue Sky Portfolio Company Exhibitors

## Enthalpy

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Enthalpy provides consulting services to major mining projects, using its valuable project management intellectual property across a diverse range of blue chip clients. BSPE invested in Enthalpy in 2010 to facilitate the growth and corporatisation of the business in preparation for a planned exit within 3-5 years.

## Foundation Early Learning

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In 2014 BSPE raised \$22 million to invest alongside management for a 74% equity stake in Foundation Early Learning Limited, a premium childcare operator. The capital will be used to fund the acquisition of 25-30 childcare centres. BSPE's vision is to back an experienced management team to develop a group capable of an IPO within two years.

## GM Hotels PL

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GM Hotels was established by Blue Sky and Greg Maitland to acquire a portfolio of ten suburban hotels in Adelaide. The portfolio consists of three freehold and seven leasehold hotels, located between 5 and 40 kilometres from the CBD. The venues are all well established and produce strong and stable cash flows. Blue Sky's investment strategy is to partner with an experienced operator of Adelaide hotels (Greg Maitland) and continue to drive improved earnings out of the venues. The investment will also generate an attractive equity yield, to be paid on a quarterly basis.

## Heylets

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Based in Silicon Valley, founded by Australians, HeyLets have developed a social app for sharing and discovering experiences. The app allows users to quickly and easily capture their favourite experiences for them to remember and for others to discover. Blue Sky led an Australian based syndicate in mid 2014 to invest \$1.05 million to expand the app into the U.S and to help take the business to the next level. The company launched the app in the United States in November 2014 and demonstrated strong user growth in the US and other countries, and outstanding user engagement metrics.

# Blue Sky Portfolio Company Exhibitors

## HPS

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HPS and its network of pharmacies is Australia's leading outsourced hospital and oncology pharmacy services business, with 430 staff across its network, backed by long-term contracts with blue chip customers such as Healthscope, Calvary and St John of God. Blue Sky Private Equity and Partners Group are partnering with HPS to support their significant growth plan and increase the footprint of its network of pharmacies within hospitals.

## Lenard's

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Lenard's is a franchise business based on value-added fresh chicken products. BSPE invested in June 2008 to help fund a nationwide buy-back of all Master Franchise Licenses, allowing Lenard's to achieve direct 'line of sight' to its franchisees, more aggressively expand its network and improve implementation of marketing and product initiatives.

## MILK

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Milk & Co. is a family skincare company created by Olympic swimming champ, Michael Klim and his wife Lindy. Using their unique family and sporting experience, the Klim's create products designed to make life more liveable. Full of the good stuff, they're simple and effective, straight forward and good for everyone. Another Blue Sky Private Equity venture.

## Oak Tree

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Oak Tree is a developer and operator of retirement living communities, focusing on the regional, affordable segment of the market. BSPE invested in Oak Tree in 2013, providing expansion capital to facilitate the development of additional retirement villages and simplify the company's balance sheet.

# Blue Sky Portfolio Company Exhibitors

## OICS

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WE TAKE CARE OF YOUR PEOPLE  
SO THAT YOUR PEOPLE CAN TAKE  
CARE OF BUSINESS.

Oil Industry Catering Services (OICS) is a provider of catering services to remote mobile oil drilling camps. In September 2012 Blue Sky invested in OICS to facilitate an expansion into the provision of fully-serviced mobile camps (in addition to current catering operations).

## Origo Education

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Origo Education is a provider of digitally led maths instructional materials for kindergarten to grade six students in the United States, Australia, New Zealand and Canada. Blue Sky invested in Origo in 2015 to allow Origo to significantly increase the size of its salesforce and continue to enhance their product range.

## Parcel Point

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Parcel Point ('PP') is a last mile delivery network and logistics technology company. Established in Sydney in 2012, PP has established Australia's largest independent last mile delivery network outside of Australia Post with more than 1500 locations, including supermarkets, chemists and newsagents, which hold deliveries for online retail customers. Blue Sky, in syndication with Adrian MacKenzie and the Family Office of 'Aussie John' Symond contributed \$7 million of expansion capital to support growth of parcel volumes processed through the delivery network and global expansion of its software business.

## Pet Circle

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Pet Circle is a Sydney-based subscription e-commerce company specialising in the sale of pet food, medicine and accessories. Established in 2011, Pet Circle are Australia's first subscription e-commerce company focused on the large and expanding online pet products market. Pet Circle stock all of the major dog and cat food brands as well as various medications, toys, coats and beds and deliver anywhere in Australia, with next day delivery to 80% of the pet market.

# Blue Sky Portfolio Company Exhibitors

## QEnergy

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QEnergy is a Brisbane based electricity retailer established in 2006 that specialises in providing lower cost electricity, particularly to small and medium enterprises. BSPE invested in QEnergy in 2012 from BSPE's expansion capital fund ('EC2010').

## Readify

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Readify is a leading Australian IT services business with a focus on application development. The business' success stems from its industry-leading professional staff, a long-term and blue-chip customer base, high levels of support and advocacy from Microsoft and an effective sales and marketing approach. BSPE invested \$22m to buy out existing investors and provide funding for future acquisitions.

## Serene Medical

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Serene Medical Inc are an Australian company commercializing an FDA approved device for the anti-aging/cosmetic device sector as a competitor to the phenomenally successful neurotoxin market. With clinical data obtained from over 500 patients, Serene's device has been demonstrated to provide two key benefits:

- longer lasting effects – up to 12+ months, compared to 3 month average for botox; and
- a non neurotoxic approach, providing an alternative for consumers who are concerned with injectable neurotoxins.

Serene are conducting a post marketing clinical trial while also expanding sales in the US in addition to seeking TGA approval to begin sales in Australia.

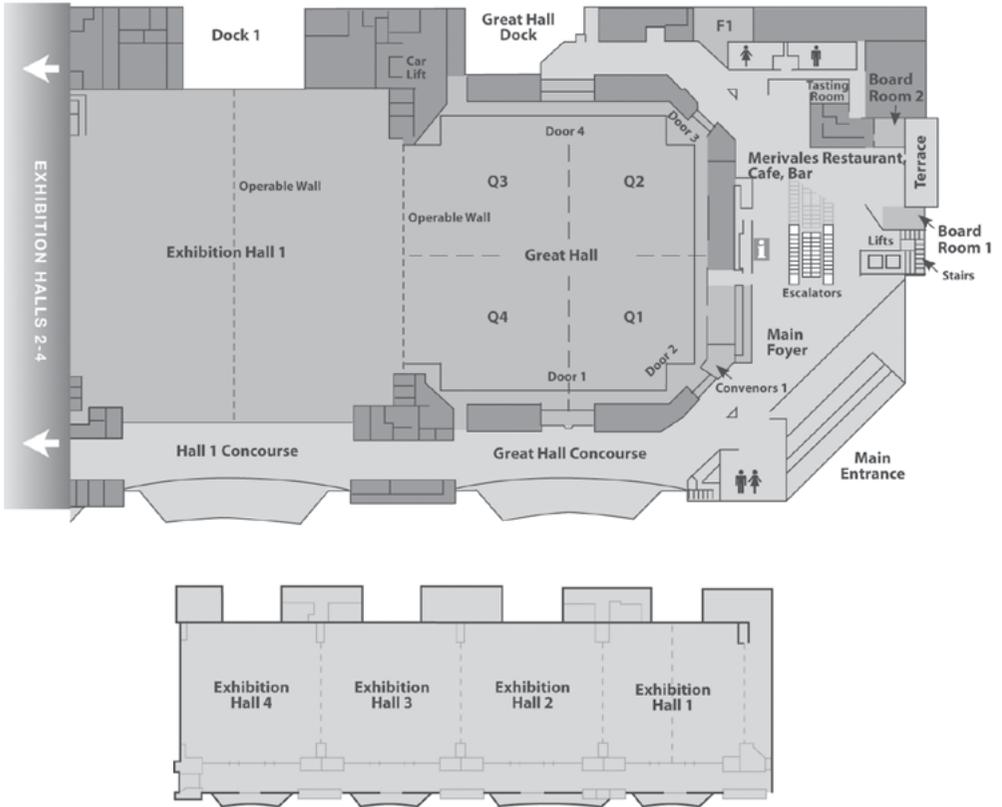
## Wild Breads

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Wild Breads is a manufacturer of dietary and artisan breads formed in 2010 through the merger of three prominent brands servicing the South-East Queensland specialty bread market. Wild Bread's products can be found in Woolworths, Coles and Aldi stores around the country as well as numerous food service outlets. BSPE invested into Wild Breads in September 2014 to fund the construction of a new baking facility.

# Venue Map



## Car Parking

The Centre provides undercover parking for 1500 vehicles, with direct lift access to the Centre's convention and exhibition facilities.

For all car park enquiries please contact David Corcoran, Car Park Manager on 07 3308 3487 or davidc@bcec.com.au

## Best access from Car Park to the Convention Centre

- To enter Merivale Street building – Use lifts from Car Park.
- To enter Grey Street building – Use Russell Walk, pedestrian route to Grey Street.

# Travelling to the Event

Virgin Australia has established a Virgin Australia Domestic Promo Code to support travel to Blue Sky Annual Investor Day – Brisbane 2015.

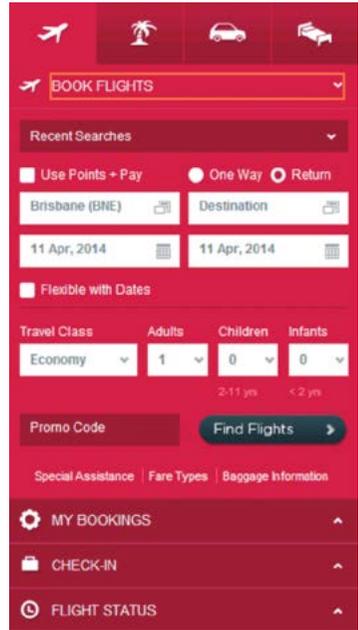


Delegates can access competitive airfares via the Virgin Australia website:

[www.virginaustralia.com](http://www.virginaustralia.com)

Please enter the following promo code into the booking engine to access discounts on specific domestic fares and flights:

**CJR49**



## Event Pricing

| Airfare  | Discount | Conditions   |
|--|----------|--|
| <b>Domestic Business:</b>  | 15 %     | Virgin Australia Domestic Business class fare rules and conditions apply which can be viewed at <a href="http://www.virginaustralia.com">www.virginaustralia.com</a> |
| <b>Domestic Flexi:</b>   | 10 %     | Virgin Australia Domestic Flexi fare rules and conditions apply which can be viewed at <a href="http://www.virginaustralia.com">www.virginaustralia.com</a>          |
| <b>Domestic Saver:</b><br>(excluding tactical and Lite fares eg SZDAS, TZDAS, IZDAS) | 5 %      | Virgin Australia Domestic Saver fare rules and conditions apply which can be viewed at <a href="http://www.virginaustralia.com">www.virginaustralia.com</a>          |

### Flight changes:

All changes are to be requested through the Virgin Australia Guest Contact Centre (136789) with public fare terms and conditions applying.

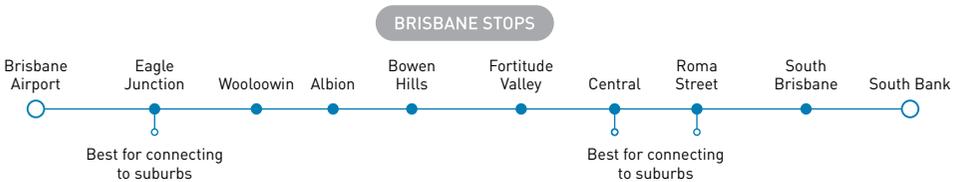
# Transport

## Brisbane Airport – CBD / South Bank

### Airtrain

Around 24 minutes on the train and you'll travel directly from Brisbane Airport to the heart of Brisbane's CBD.

- **Brisbane Airport to CBD** – Central Station / Roma Street Station.
- **Brisbane Airport to South Bank** – South Brisbane Station / South Bank Station.



### Taxi

- **Yellow Cabs** – 13 19 24
- **Black & White Cabs** – 13 10 00

### Travelling from CBD to Brisbane Convention Centre

- **Walk:** 10mins (1.3km)
- **Bus:** 3mins (CBD – Cultural Centre Busway)

### Travelling from South Bank to Brisbane Convention Centre

- **Walk:** 2mins

### Accommodation

See page 25 for Hotel information.

- |                           |                                  |
|---------------------------|----------------------------------|
| <b>1</b> Rydges Southbank | <b>4</b> Treasury Casino & Hotel |
| <b>2</b> Mantra Southbank | <b>5</b> Macarthur Chambers      |
| <b>3</b> Morgan Suites    | <b>6</b> Capri by Fraser         |



# Accommodation

## Southbank

### Rydges Southbank

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4 Star Hotel



**RYDGES**

HOTELS • RESORTS

9 Glenelg Street, South Brisbane  
QLD 4101, Australia

**Phone:** +61 7 3364 0800

**10% discount off best available rate online (excluding special offers) for Blue Sky Investors.**

Quote Blue Sky when calling.

**To book online visit:**

<http://www.rydges.com/customised-web-page/local-delegate-direct-booking-page/>

Rates are subject to availability at the time of booking and discount may not be used in conjunction with any other offer. Rates are net, non-commissionable. A 24 hour cancellation policy applies to all reservations. Any bookings cancelled after 2pm the day prior will incur a charge equivalent to one night's accommodation.

## Mantra Southbank

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4 Star Hotel

**mantra**  
south bank

161 Grey Street, South Brisbane  
QLD 4101, Australia

**Phone:** 13 15 17

**Reservations:**

24 hours, 365 days of the year  
1300 987 604 (Australia)  
+61 7 5665 4450 (International)  
0800 448 891 (New Zealand)

**Negotiated Rates:**

- Studios – from \$226 per night
- One Bedroom – from \$271 per night
- Two Bedroom – from \$426 per night

## Morgan Suites

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4 Star Apartment Hotel

  
**Morgan**  
Suites

35 Peel Street, South Brisbane  
QLD 4101, Australia

**Phone:** +61 1300 657 041

**Email:** [stay@thecapitolapartments.com.au](mailto:stay@thecapitolapartments.com.au)

**5% off the rate of the day for Blue Sky Investors.**

**To book online visit:**

[www.morgansuites.com.au](http://www.morgansuites.com.au)

Use the PROMO code CONF3DEC

# Accommodation

## Brisbane CBD

### Treasury Casino & Hotel

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5 Star Hotel



130 William Street, Brisbane  
QLD 4000, Australia

Phone: +61 7 3306 8888

25% discount when you book online.

To book online visit:

[www.treasurybrisbane.com.au](http://www.treasurybrisbane.com.au)

Go to Hotel Reservations page  
Enter dates

Special rate type: Promotional  
Special rate code: BLUESKY

Travel Dates 1st to 5th December, 2015.  
Valid for bookings made prior to 21 days  
in advance of arrival date.

### Capri by Fraser, Brisbane

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80 Albert Street, Brisbane  
QLD 4000, Australia

Phone: +61 7 3013 0088

Email:

[reservations.brisbane@capribyfraser.com](mailto:reservations.brisbane@capribyfraser.com)

## Macarthur Chambers

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4 ½ Star Apartment Hotel



201 Edward Street, Brisbane  
QLD 4000, Australia

Phone: +61 7 3221 9229

Email: [info@macarthurchambers.com.au](mailto:info@macarthurchambers.com.au)

Book direct via phone or email to receive  
the below exclusive rates for Blue Sky  
Investors only.

- One Bedroom – \$190 per night (2 people)
- One Bedroom Executive – \$209 per night (2 people)
- Two Bedroom – \$259 per night (4 people)
- Two Bedroom Executive – \$309 per night (rates include up to 5 people)

Exclusive Negotiated Rates:

- Studio Deluxe \$169 per night
- Capri Club Room 1 pax \$209 per night
- Capri Club Room 2 pax \$229 per night

To book online visit:

<http://brisbane.capribyfraser.com/en>

Use the Blue Sky Code: **BLSK15**

## Blue Sky Contact Details

### Brisbane

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Level 46, 111 Eagle Street  
Brisbane, QLD 4000

**Phone:** +61 7 3270 7500

**Website:** [blueskyfunds.com.au](http://blueskyfunds.com.au)

### New York

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501 Madison Ave  
5th Floor, Suite 501  
New York, NY 10022 USA

**Phone:** +61 1 212 935 4494

### Adelaide

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Level 10, 111 Gawler Place  
Adelaide, SA 5000

**Phone:** +61 8 8210 2371

### Sydney

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Level 18, Australia Square  
264-278 George Street  
Sydney, NSW 2000

**Phone:** +61 2 8282 0402

### Melbourne

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Level 34, 120 Collins Street  
Melbourne, VIC 3000

**Phone:** +61 3 9245 6201

Next year Blue Sky  
will be celebrating  
**10 YEARS**

Our Investor Day will be held  
on 30 November 2016